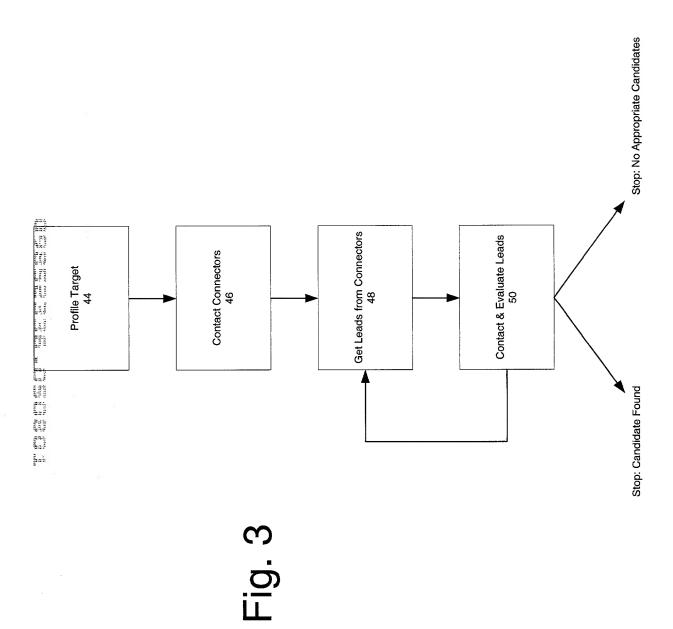


Fig. 1

Fig. 2



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Fig. 4

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Fig. 5

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Fig. 6

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ans 'Biel, Sue		Marketing Associates		sbiel@market.com	(212)724-9217
Black, Mary		Black and Associates	tes	nblac@black.com	(203)791-3999
Bonaire	Bonaire, Madelyn	Bonaire Consulting		mbona@bonair.com	(301)371-7100
Boston, Jane		Hartplace Consulting		ane@hartplace.com	(202)628-4323
Dinters	as	Down River Ventures		tdint@downr.com	(617)487-7060
Gladins		United Nations Development P	:	sglad@united.com	(212)906-6337
Hartfelt, Marvii	Marvin	The World Bank Group	dno	nhart@thewo.com	(202)473-0687
Allen, Harriso		Allen and Associates		halle@allen .com	(301)469-9269
E Biel, Sue		Marketing Associates		sbiel@market.com	(212)724-9217
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Detail	Delete			Show Contacts Use	Make Direct Contact

Fig. 7

File Edit V My Profile C My
File Edit View Applications Help Search Access Organisation profile Name Harold Peterson - Strong connection Code: A423 Jennifer White - Strong connection Angelica Wolinsky Direct contact - Medium connection Code: A424 Jane Harris - Medium connection Marie Montmarto no connectors

Fig. 8

IP SSO Net Deva	Target's access agent responded to your ANONYMOUS search. Mesages	Actions Email: Paolo Alba (*) Identify Me Anonymous Add to My Contacts Cook af Target's View of Me Find More Like This	OK Cancel Hep
File Edit View Applications Help Wy Profile Contacts Search Access Organisation profile	Summary Match Detail Profile Notes Match 95%. Name / Addresses Name Paolo Alba Job title: Senior Consultant Organization: BigFive Consulting City Santa Clara, CA USA E-mail palba@bigfiveco.com	Connectors Harold Peterson Client of mine. Strong Connection In same organization as target; Strong connection	

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Fig. 9